



WORLD TRADE CENTRE™
MUMBAI

Promoted by MVIRDC 
M. Visweswaraya Industrial Research and Development Centre

Cordially invites you to
Management Development Programme on

Letter of Credit

Date: 27th June, 2017 | Time: 10.00 a.m. to 5.30 p.m

Venue: Centrum, World Trade Centre Mumbai, Centre 1, Cuffe Parade, Mumbai 400005

Documentation is an important aspect in export business. Any slip up might lead to serious consequences. In international trade, transactions of sales are normally carried out in the tendering of documents - namely the Letter of Credit and the Bill of Lading. As there is no physical exchange of cash and goods, therefore all information given must be clearly shown in the documentation. This programme has been specially designed to cover every aspect of Letter of Credit.

TOPICS

- Significance of letter of credit.
- Different Methods of Payment in International Trade.
- Mechanism or Stages in letter of credit with reference to UCPDC 600 on each stage.
- Case studies on letter of credit and how to avoid discrepancies in a letter of credit. Different types of trade documents and checklist with reference to International Standard Banking Practices.
- Risk management

BENEFITS

- Familiarize with the various types of Letter of Credit available in the banking system.
- Know the operating procedures involved in issuing, advising, confirming and negotiation Letter of Credit.
- Identify the advantages and disadvantages of Letter of Credit, avoid discrepancies in Documentation.

WHO SHOULD ATTEND?

This programme is specially designed for all levels of personnel engaged in exporting companies and freight forwarding companies who regularly receive or handle letters of credit. It will also be particularly useful to managers and staff of financial institutions who would like to have an in-depth, practical knowledge on the subject.

FACILITATOR

Mr. Eknath Birari

Expert Consultant and trainer in EXIM Finance for various Indian Banks as well as Foreign Banks. Mr. Birari is also a senior faculty of World Trade Centre Institute and a visiting faculty in many Management Institutes in Mumbai

REGISTRATION DETAILS

Fee: Rs.1000 + 15%

Service Tax

(Fees include course material, lunch and refreshments)

Payment by cash or Cheque
in favour of MVIRDC

For registration, please contact:

World Trade Centre Institute

World Trade Centre Mumbai, Centre 1, 31st Floor, Cuffe Parade, Mumbai 400005

Tel: 66387391/92/95 Email: wti@wtcmumbai.org